GLOBETROTTER
Without us, you are on your own.

GLOBETROTTER GROUP MEETING BENEFITS

This is how Globetrotter's Meeting Group can benefit your Department:

- Globetrotter negotiates the lowest possible pricing for the University and strive to eliminate or greatly reduce penalty type fees (attrition, cancellation)
- Globetrotter reviews and insure that all the verbiage per MD State Law is in the contracts
- The contracts are taken from a "one sided" Hotel position to be department friendly and protect the university from unreasonable fees and liability
- When there are sleeping rooms in the contract Globetrotter is paid commission directly from the hotel on all used sleeping rooms. Due to this method the Meeting Planning Fees or additional fees to the group are complimentary from Globetrotter. Meeting planning with no sleeping rooms does incur a minimal Meeting Planning Fee.
- Hotel sleeping rooms rates are negotiated and significantly lower priced than the groups can negotiate due to our relationship with the national chains, and bulk of sleeping rooms we block each year
- Globetrotter is able to negotiate special concessions from the hotel, i.e. comp rooms, upgrades, free meeting space, discounted parking, etc. - based on the needs of the event
- Rental fees are greatly reduced on meeting space or totally eliminated based on Food & Beverage
- Globetrotter maintains rooming lists and reports for the hotel and/or group to ensure that the group attendees are properly reserved and not walked to another hotel due to the hotel overbooking. This also ensures that if there is sleeping room attrition all rooms are correctly applied and credited to the Master Account to greatly reduce any penalty.

To set up your meeting please contact:

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